Bennelong Concentrated Australian Equities Fund Performance update

As at 31 July 2020

Net client returns (after fees and expenses)

	1 mth	3 mths	1 Year	3 years pa	5 years pa	10 years pa	Since Inception ^{**} pa
Fund	2.20%	8.98%	6.85%	10.69%	12.23%	14.01%	15.53%
Benchmark	0.60%	7.77%	-9.74%	5.45%	5.24%	7.31%	9.19%
Value added	+1.59%	+1.21%	+16.59%	+5.24%	+6.99%	+6.70%	+6.34%

Performance figures are net of fees and gross of any earnings tax. 'Value added' calculation does not use rounded performance figures. 'S&P/ASX 300 Accumulation Index

**Inception date is 30 January 2009

Why choose the Fund?

The Fund is a high conviction, high performance fund. Its aim is to provide clients with outsized returns.

- It is concentrated into the team's best stock ideas from throughout the market.
- It is the best performing Australian equity fund over the past 5 and 10 year time periods *.

Portfolio positioning

Portfolio Sector Allocation				
Sector	Fund Weight	Benchmark* Weight	Active Weight	
Discretionary	28.0%	7.2%	20.8%	
Health Care	24.0%	11.6%	12.4%	
Materials	23.0%	20.6%	2.4%	
Consumer Staples	8.7%	6.6%	2.1%	
Liquidity	0.3%	0.0%	0.3%	
IT	3.8%	3.8%	0.0%	
REIT's	5.1%	6.7%	-1.7%	
Utilities	0.0%	1.9%	-1.9%	
Energy	0.0%	3.7%	-3.7%	
Communication	0.0%	4.2%	-4.2%	
Industrials	2.8%	7.1%	-4.4%	
Financials	4.3%	26.5%	-22.1%	

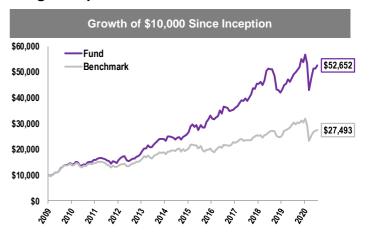
Source: BAEP. *Benchmark is as for the Fund

Portfolio characteristics

	Fund	Benchmark*		
Return on Equity	16.2%	9.1%	Premium Quality	
Debt/Equity	15.6%	42.8%		
Sales Growth	1.0%	-1.6%	Typical Stronger Growth	
EPS Growth	-1.1%	0.8%		
Price/Earnings	26.6x	19.9x	Reasonable	
Dividend Yield	1.9%	3.2%	Valuation	
Beta	1.11	1		
Active Share	77%	na	Genuinely	
No. of Stocks	22	300	Active	

Source: BAEP. *Benchmark is as for the Fund.

Long-term performance





Bennelong Concentrated Australian Equities Fund Performance update

As at 31 July 2020

About the Fund

The Fund typically holds 20-30 stocks across the entire spectrum of the Australian share market. It primarily holds stocks from the S&P/ASX300 Index, although it can invest in stocks beyond this index.

Benefits of the Fund

- BAEP is an award winning and highly rated equities fund manager with an experienced and performance-orientated team.
- BAEP is a genuinely active and high conviction fund manager.
- The Fund is managed in accordance with BAEP's robust, disciplined and proven investment philosophy and process.
- The Fund comprises a concentration of some of BAEP's best stock ideas.
- The Fund has a track record of adding value by outperforming the market over the long term.

About BAEP

Bennelong Australian Equity Partners (BAEP) is a boutique fund manager focused on Australian equities. It was founded in 2008 in partnership with Bennelong Funds Management. BAEP is a genuinely active fund manager with a consistent, disciplined and proven investment approach.

BAEP's investment philosophy is to selectively invest:

- in high quality companies;
- with strong growth outlooks; and
- underestimated earnings momentum and prospects.

BAEP's investment process is research-intensive with a focus on proprietary field research and is supported by macro-economic and quantitative insights.

Contact details

For more information, call 1800 895 388 (AU) or 0800 442 304 (NZ) or visit <u>baep.com.au.</u>

The Fund at a glance

Feature	Fund facts
APIR code	BFL0002AU
Benchmark	S&P/ASX 300 Accumulation Index
Investment objective	4% p.a. above benchmark measured over rolling 3-year periods
Investment manager	Bennelong Australian Equity Partners (BAEP)
Active stock limit	± 10%
Cash limit	0-10%
Inception date	30 January 2009
Recommended investment period	Medium to longer term (five years plus)
Buy/sell spread	+/-0.25%
Entry/exit fees	Nil
Management Fee	0.85% p.a. of Net Asset Value of the Fund
Performance Fee	15% of any amount by which the Fund's return is more than 2% greater than the return generated by the S&P/ASX 300 Accumulation Index

How to invest

The Fund is open to investors directly via the PDS, available on our website, or via a range of platforms.

Platforms	
Allan Gray Solutions (Super, Pension, Investment)	IOOF (AET, IPS, Pursuit Select, TPS)
ANZ (Grow, PortfolioOne)	Macquarie Wrap (IDPS, Super, Accumulator)
AON	MLC (Navigator, Wrap)
BT (Wrap, Super Wrap, Investment Menus)	Morgan Stanley
CFS (FirstWrap, IX)	Netwealth (Super Service, Wrap Service, IDPS)
Credit Suisse	Powerwrap (Smartwrap)
Federation	Spitfire (Wealthtrac)
Hub24 (Super, IDPS)	Wealth O2

The Fund is managed by Bennelong Australian Equity Partners, a Bennelong Funds Management boutique.

Disclaimer: This information is issued by Bennelong Funds Management Ltd (ABN 39 111 214 085, AFSL 296806) (BFML) in relation to the Bennelong Concentrated Australian Equities Fund. The information provided is general information only. It does not constitute financial, tax or legal advice or an offer or solicitation to subscribe for units in any fund of which BFML is the Trustee or Responsible Entity (Bennelong Fund). This information has been prepared without taking account of your objectives, financial situation or needs. Before acting on the information or deciding whether to acquire or hold a product, you should consider the appropriateness of the information based on your own objectives, financial situation or needs or consult a professional adviser. You should also consider the relevant Information Memorandum (IM) and or Product Disclosure Statement (PDS) which is available on the BFML website, bennelongfunds.com, or by phoning 1800 895 388 (AU) or 0800 442 304 (NZ). BFML may receive management and or performance fees from the Bennelong Funds, details of which are also set out in the current IM and or PDS. BFML and the Bennelong Funds, their affiliates and associates accept no liability for any inaccurate, incomplete or omitted information of any kind or any losses caused using this information. All investments carry risks. There can be no assurance that any Bennelong Fund will achieve its targeted rate of return and no guarantee against loss resulting from an investment in any Bennelong Fund. Past fund performance is not indicative of future performance. Information is current as at the date of this report. Bennelong Equites (ABN 69 131 665 122) is a Corporate Authorised Representative of Bennelong Funds Management Ltd (BFML), ABN 39 111 214 085, Australian Financial Services Licence No. 296806.