

Bennelong Concentrated Australian Equities Fund Performance update

As at 31 August 2020

Net client returns (after fees and expenses)

| | 1 mth | 3 mths | 1 Year | 3 years pa | 5 years pa | 10 years pa | Since Inception ^{··} pa |
|-------------|--------|--------|---------|------------|------------|-------------|--|
| Fund | 10.20% | 12.96% | 16.32% | 13.22% | 15.40% | 15.42% | 16.38% |
| Benchmark* | 3.05% | 6.19% | -4.82% | 6.24% | 7.58% | 7.75% | 9.40% |
| Value added | +7.15% | +6.76% | +21.15% | +6.98% | +7.82% | +7.67% | +6.98% |

Performance figures are net of fees and gross of any earnings tax. 'Value added' calculation does not use rounded performance figures. 'S&P/ASX 300 Accumulation Index

Why choose the Fund?

The Fund is a high conviction, high performance fund. Its aim is to provide clients with outsized returns.

- It is concentrated into the team's best stock ideas from throughout the market.
- It is the best performing Australian equity fund over the past 5 and 10 year time periods *.

Portfolio positioning

| Portfolio Sector Allocation | | | | |
|-----------------------------|----------------|----------------------|------------------|--|
| Sector | Fund Weight | Benchmark* Weight | Active Weight | |
| Discretionary | 32.9% | 7.7% | 25.3% | |
| Health Care | 23.8% | 11.8% | 12.0% | |
| IT | 5.5% | 4.3% | 1.2% | |
| Liquidity | 0.9% | 0.0% | 0.9% | |
| Consumer Staples | 6.4% | 6.4% | 0.0% | |
| Materials | 19.9% | 20.1% | -0.2% | |
| Utilities | 0.0% | 1.7% | -1.7% | |
| REIT's | 4.9% | 7.1% | -2.1% | |
| Energy | 0.0% | 3.7% | -3.7% | |
| Communication | 0.0% | 3.9% | -3.9% | |
| Industrials | 1.8% | 7.4% | -5.6% | |
| Financials | 3.8% | 26.0% | -22.2% | |

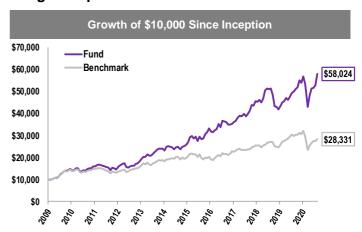
Source: BAEP. *Benchmark is as for the Fund

Portfolio characteristics

| | Fund | Benchmark* | | |
|------------------|-------|----------------|--------------------|--|
| Return on Equity | 16.7% | 9.1% | Premium Quality | |
| Debt/Equity | 12.4% | 43.8% | | |
| Sales Growth | 2.0% | -1.6% | Typically | |
| EPS Growth | 2.0% | 3.9% | Stronger Growth | |
| Price/Earnings | 29.7x | 20.6x Reasonal | Reasonable | |
| Dividend Yield | 1.7% | 3.2% | Valuation | |
| Beta | 1.14 | 1 | | |
| Active Share | 77% | na | Genuinely | |
| No. of Stocks | 22 | 299 | Active | |

Source: BAEP. *Benchmark is as for the Fund.

Long-term performance







^{**}Inception date is 30 January 2009



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About the Fund

The Fund typically holds 20-30 stocks across the entire spectrum of the Australian share market. It primarily holds stocks from the S&P/ASX300 Index, although it can invest in stocks beyond this index.

Benefits of the Fund

- BAEP is an award winning and highly rated equities fund manager with an experienced and performance-orientated team.
- BAEP is a genuinely active and high conviction fund manager.
- The Fund is managed in accordance with BAEP's robust, disciplined and proven investment philosophy and process.
- The Fund comprises a concentration of some of BAEP's best stock ideas.
- The Fund has a track record of adding value by outperforming the market over the long term.

About BAEP

Bennelong Australian Equity Partners (BAEP) is a boutique fund manager focused on Australian equities. It was founded in 2008 in partnership with Bennelong Funds Management. BAEP is a genuinely active fund manager with a consistent, disciplined and proven investment approach.

BAEP's investment philosophy is to selectively invest:

- in high quality companies;
- with strong growth outlooks; and
- underestimated earnings momentum and prospects.

BAEP's investment process is research-intensive with a focus on proprietary field research and is supported by macro-economic and quantitative insights.

Contact details

For more information, call 1800 895 388 (AU) or 0800 442 304 (NZ) or visit baep.com.au.

The Fund at a glance

| Feature | Fund facts |
|-------------------------------|--|
| APIR code | BFL0002AU |
| Benchmark | S&P/ASX 300 Accumulation Index |
| Investment objective | 4% p.a. above benchmark measured over rolling 3-year periods |
| Investment manager | Bennelong Australian Equity Partners (BAEP) |
| Active stock limit | ± 10% |
| Cash limit | 0-10% |
| Inception date | 30 January 2009 |
| Recommended investment period | Medium to longer term (five years plus) |
| Buy/sell spread | +/-0.25% |
| Entry/exit fees | Nil |
| Management Fee | 0.85% p.a. of Net Asset Value of the Fund |
| Performance Fee | 15% of any amount by which the Fund's return is more than 2% greater than the return generated by the S&P/ASX 300 Accumulation Index |

How to invest

The Fund is open to investors directly via the PDS, available on our website, or via a range of platforms.

| Platforms | |
|--|---|
| Allan Gray Solutions (Super, Pension, Investment) | IOOF (AET, IPS, Pursuit Select, TPS) |
| Asgard | Mason Steven (Super) |
| ANZ (Grow, PortfolioOne) | Macquarie Wrap (IDPS, Super, Accumulator) |
| AON | MLC (Navigator, Wrap) |
| BT (Wrap, Super Wrap, Investment Menus, Panorama) | Morgan Stanley |
| CFS (FirstWrap, IX) | Netwealth (Super Service, Wrap Service, IDPS) |
| Credit Suisse | Powerwrap (Smartwrap) |
| Federation | Spitfire (Wealthtrac) |
| Hub24 (Super, IDPS) | Wealth O2 |

The Fund is managed by Bennelong Australian Equity Partners, a Bennelong Funds Management boutique.

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